Steven – Sales Manager

Hi Huy!

I hope you are doing well. We need to improve our internet sales reports and want to move from static reports to visual dashboards

Essentially, we want to focus it on how much we have sold of what products, to which clients and how it has been over time

Seeing as each sales person works on different products and customers it would be beneficial to be able to filter them also

We measure our numbers against budget so that I added that in a spreadsheet so we can compare our values against performance

The budget is for 2024 and we usually look 2 years back in time when do analysis of sales

Let me know if you need anything else!

// Steven